

WAFRA

Investor Opportunities

Single Source

Direct Reach

Added Value

Founded in 1985, Wafra's Real Estate Division currently has over \$550 million in equity under management, representing interests in real estate assets in the U.S. and Canada exceeding \$1.5 billion.

Single Source

Wafra is a single source for real estate products and customized investment vehicles that provide institutional investors with access to a wide spectrum of asset classes, investment segments and risk/return scenarios. With investments in high quality assets such as office buildings, retail centers, and multi-family residential properties, we consider our greatest asset to be our staff. Our experienced professionals can assist clients in the acquisition of new properties or in the management of existing properties and portfolios.



For our current and potential investment clients — international institutions, U.S. investment groups and high net worth individuals — we deliver direct reach into the real estate sector.

Direct Reach

With our diversified, strategy-specific investment vehicles, investors have the ability to deploy capital in the real estate sector without the need for a direct presence on the ground or in the individual markets. Wafra seeks to select the right properties to meet the objectives of a particular investment structure, and then manages those properties effectively and professionally before employing a planned exit strategy.

Wafra's staff represents many non-U.S. investors and is especially sensitive to structuring investments to minimize tax consequences and maximize return. We work with our clients to structure investment programs to meet their objectives.





Wafra will critically
assess and promote each
component of value in
seeking the most
favorable results.

Added Value

Whether a stable newly-leased building, multi-tenanted trophy asset, speculative new construction, or a renovation/repositioning project, Wafra will critically assess and promote each component of value in seeking the most favorable results.

Through a given fund investment vehicle or the creation of a customized product, investors receive access to quality deal flow, institutional quality reporting, superior asset management, and solid risk-adjusted return opportunities.

For more information, please contact Frank P. Lively, Senior Vice President, at 212-759-3700 or visit www.wafra realestate.com.



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